



Empower your sales force by extending SAP® to the field

Eliminate the cost and complexity of mobile business solutions

Innerware™

Extends the reach and mobility of SAP® throughout your enterprise

Features include

- Order capture
- Advanced pricing options
- Inventory check in real-time
- Credit check in real-time
- Manage customer details
- Diary management and activity tracking

Powerful solutions that provide the next level of integrated functionality without complex middleware.

Solution Description

SkyMobile empowers field sales staff with the information and capability they require in order to perform their jobs more effectively and achieve business goals. **SkyMobile** removes cumbersome and poor performing paper based or non-integrated systems and automates sales processes, thereby enabling sales staff to respond to enquiries more efficiently and reliably.

With **SkyMobile**, your remote sales professional can be as productive, effective and efficient as those working in the office.

The **SkyMobile** sales application is geared to enable several key sales processes to be performed on any mobile device, such as a PDA, Laptop, Tablet, PC or BlackBerry®. Further, it can be rapidly configured or extended to suit particular needs.

Functionality

- **Account data.** Ability to extract a subset of data for each sales person (eg customer master data, price, specific requirements).
- **Immediate customer and contact maintenance.** Your mobile field representative can add/maintain key records such as customer master data and contact information.
- **Order entry.** Create a sales order including calculation of order value with immediate update to SAP®.
- **Inventory enquiry.** Enable a real-time check to SAP® to view current inventory levels (including multiple storage locations).
- **Credit management.** Enable a real-time credit check to be performed. Typical data includes credit exposure or receivables (eg displayed as 30, 60 or 90 days outstanding).
- **Sales activities.** Manage and track sales plans and activities.
- **Integration.** Can be tailored to extend your SAP® ERP or CRM environment.

Benefits

SkyMobile has been developed using Sky Technologies' proven 'Innerware™' framework, a middleware free approach to SAP® connectivity which integrates the mobile application seamlessly to the SAP® environment. In doing so, **SkyMobile** allows real-time connectivity to SAP® and stand alone processing to enable offline usage. If offline, updates to SAP® will occur in the background when a connection to SAP® is re-established.

SkyMobile represents a lower total cost of ownership, as there is no need to invest in expensive infrastructure or middleware – you continue to use your existing SAP® skill base, hardware, infrastructure and networks.

Welcome to myskytechnologies.com

Bringing SAP mobility to the world

Sky WebCommunity



Sky Technologies has created an Online WebCommunity that provides a channel for participants to explore the world of SAP Mobility and draw on the experiences and knowledge from within Sky's ecosystem of partners and customers.

Features of the community include:

- News and Events
- Case Studies
- Featured Articles
- Technology Forums
- Developer Centre
- Blogs
- Whitepapers

Visit Sky's Online WebCommunity today to learn how you can benefit from Sky's middleware free mobility solution and reap the rewards that mobilizing SAP can bring to your enterprise.

www.myskytechnologies.com

Morse, Inc.

690 Lee Road

Suite 320

Wayne, PA 19087

USA

Phone: (484) 329-2080

Fax: (484) 329-2081

Email: bruce.johnson@morse.com

Web: www.morseusa.com

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inspiring business

With **SkyMobile** you can provide your sales force with accurate, up-to-date data, eliminate re-work and optimize their time spent with customers. A streamlined and automated field sales process can result in 'just in time' replenishment, reduced lead times and increased product availability for the customer. What better way to build increased customer satisfaction and enhanced loyalty!

Device and Application Management

The **SkyMobile** framework includes a sophisticated and easy to use workbench for creating your mobile application. This ensures that the application remains simple to change and easy to maintain as your requirements change. Any updates are automatically deployed to your mobile devices, thereby eliminating the need for your sales staff to return their devices to head office.

Status	Process	Started	In progress	In error	Clean	Fixed	Failures	%complete	Restarts	Rate
000	ECS_HOUSEKEEPING	2		1	2					
000	ECS_SCHEDULE_CHECK	35					35			
000	ECS_SERVER_CHECK	36			36					
000	ECS_SERVER_CHECK	35			35					

Status	Process	Started	In progress	In error	Clean	Fixed	Failures	%complete	Restarts	Rate
000	ALL_CHE_LOC2	3			3					
000	ECS_SPS_RESEND	78			78					

Interface Management Without Middleware

The **SkyMobile** framework includes complete interface management inside SAP®, using Sky's proven interface management console. With an easy to use 'traffic light' driven management cockpit (as can be seen above), all data and SAP® updates are highly visible and easily monitored, enabling proactive interface management.

About Morse, Inc.

Morse, Inc. is a Global provider of expert SAP® business and technology services. We design, build, deliver and support business critical solutions within SAP®. Seamlessly integrating R/3 and add-ons into the client's business processes, we efficiently support the client's post go-live needs through our SAP® Mobility solutions, NetWeaver and support optimization services.

About Sky Technologies

Sky Technologies specializes in Enterprise Mobility and Integration for SAP®. With a strong focus on innovation, Sky Technologies has developed a technology platform to deliver middleware free mobility (SkyMobile), low cost integration (SkyConnect) and fully functional point of sale (SkyPOS) solutions that are embedded within SAP®.

More Information

For more information on this and other solutions provided by Sky Technologies, please visit our website: www.skytechnologies.com or email us at: info@skytechnologies.com

skytechnologies

POWERED BY
SAP NetWeaver™

SAP® Certified
Integration

Bringing SAP Mobility to the World

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